

Our Insights. Your Story.

Property market chart pack November 2018



Residential Real Estate Underpins Australia's Wealth

- Residential Real Estate \$7.6 Trillion
- **Australian Superannuation** \$2.7 Trillion
- Australian Listed Stocks \$1.5 Trillion
- Commercial Real Estate \$1.0 Trillion

As at the end of October 2018









54.7% Household wealth held in housing



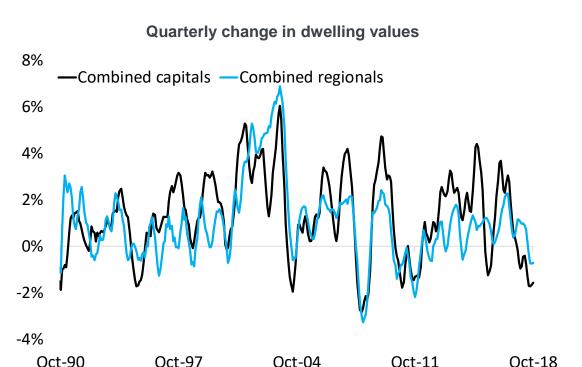


\$289.7 billion Gross value of sales p.a.

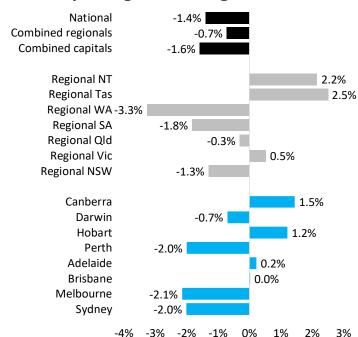
Source: CoreLogic, APRA, RBA, ASX



Combined capital city dwelling values have recorded a larger quarterly fall than regional market values

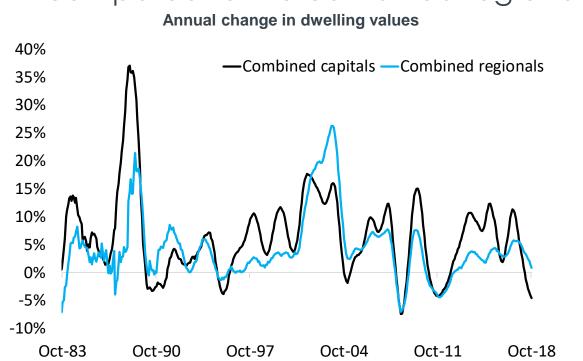


Quarterly change in dwelling values to Oct-18

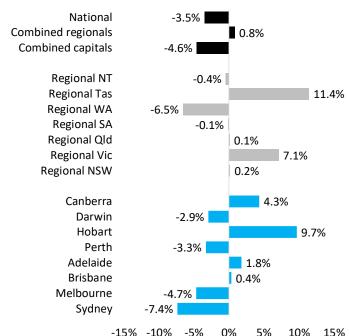




Value growth has slowed over the past year with a more rapid slowing occurring across the combined capital cities compared to the combined regional markets

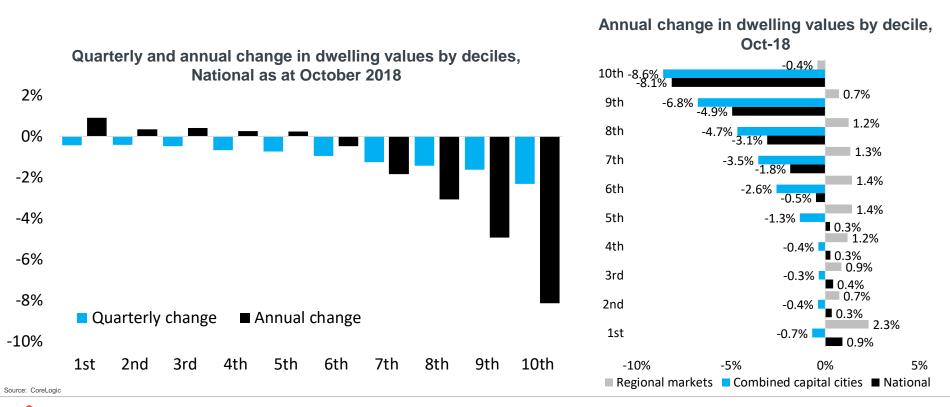


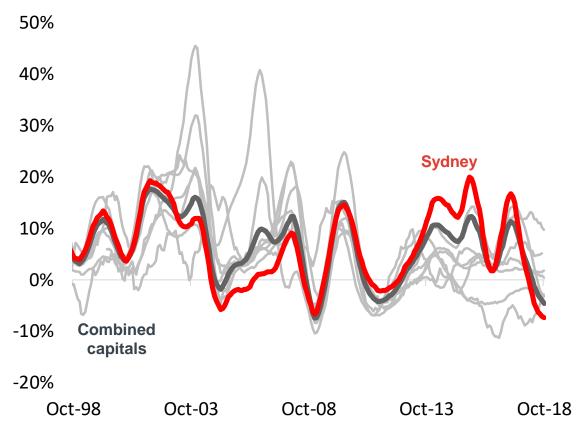
Annual change in dwelling values to Oct-18





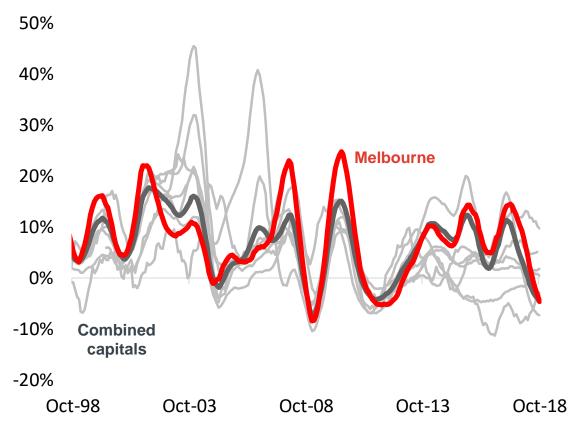
Premium dwelling values continue to record much larger value declines than those of more affordable housing





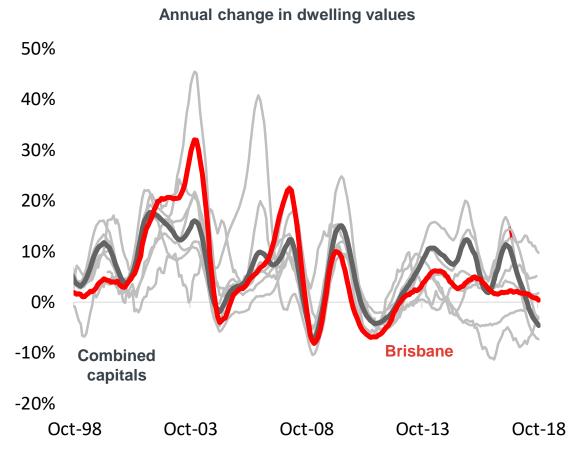
Sydney dwelling values have fallen by -2.0% over the 3 months to October 2018 and they are -7.4% lower over the past year. Sydney dwelling values are now -8.2% lower than their July 2017 peak.





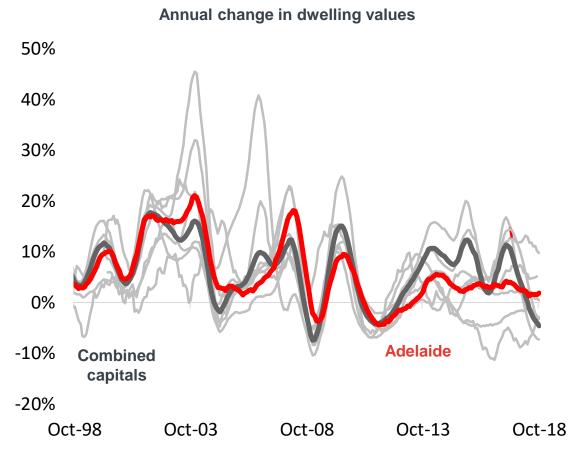
Dwelling values have fallen by -2.1% over the three months to October 2018 in Melbourne. Over the past year, dwelling values are -4.7% lower and they are now -4.9% lower than they were at their peak in November 2017.





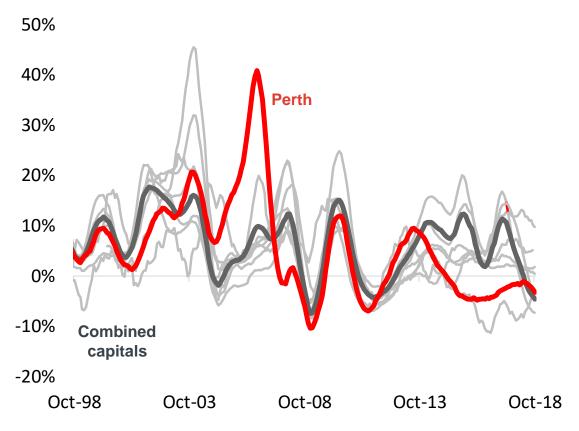
Brisbane home values were unchanged over the three months to October 2018 and they were 0.4% higher over the past year. Over the past year, house values have increased by 0.8% while unit values have fallen by -1.5%.





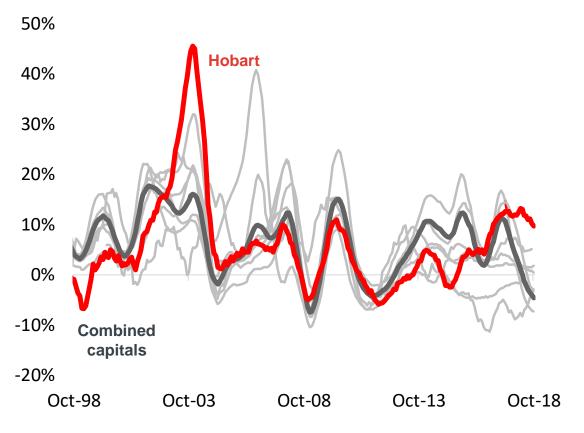
Dwelling values in Adelaide increased by 0.2% over the three months to September 2018 and they are 1.8% higher over the past year. Adelaide house values were 1.8% higher over the past year while unit values were 1.7% higher.





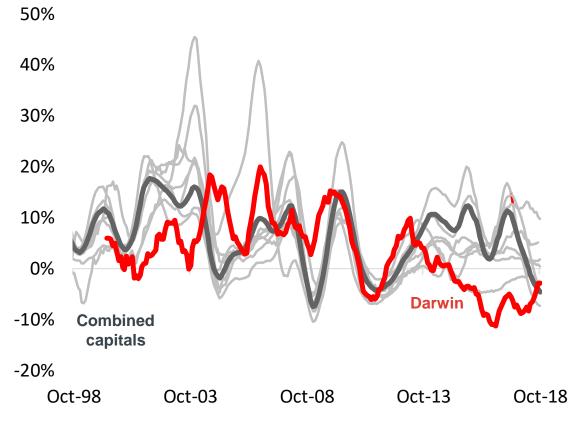
Perth dwelling values fell by -2.0% over the three months to October 2018 and they are -3.3% lower over the past year. Dwelling values in Perth are now -14.2% lower than they were at their peak in June 2014.





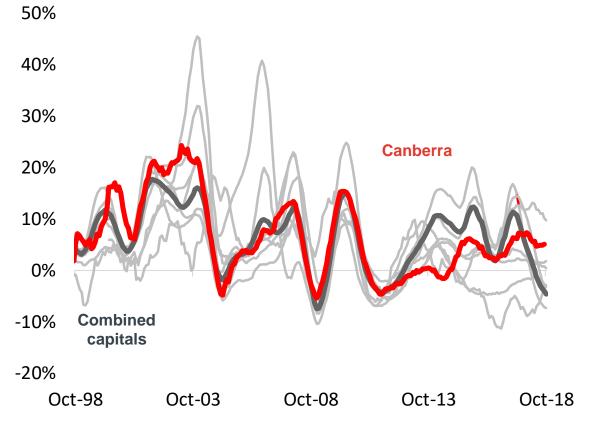
Dwelling values in Hobart rose 1.2% over the 3 months to October 2018 and are 9.7% higher over the past year. Over the past 12 months, house values have increased 9.7% and unit values are 9.8% higher.





Darwin dwelling values fell by -0.7% over the three months to October 2018 and they are -2.8% lower over the past year. Dwelling values in Darwin are currently -23.6% lower than their historic peak.

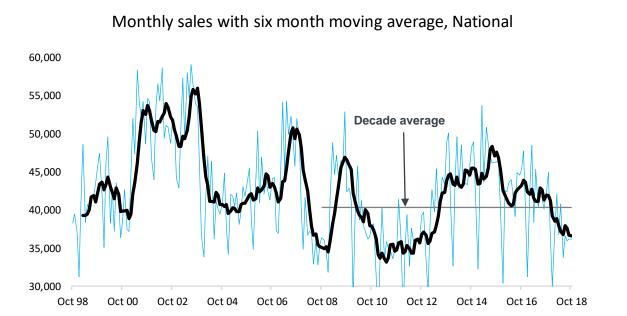


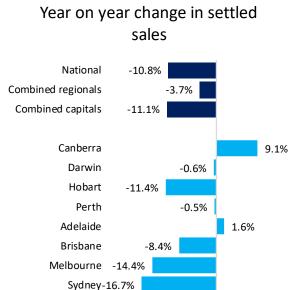


Dwelling values in Canberra increased by 1.5% over the three months to October 2018 and they are 4.3% higher over the past year. House values have increased by 5.1% over the year while unit values rose 1.5%.



Transaction numbers remain lower than a year ago due to significant falls in settled transactions across the three largest cities in the country

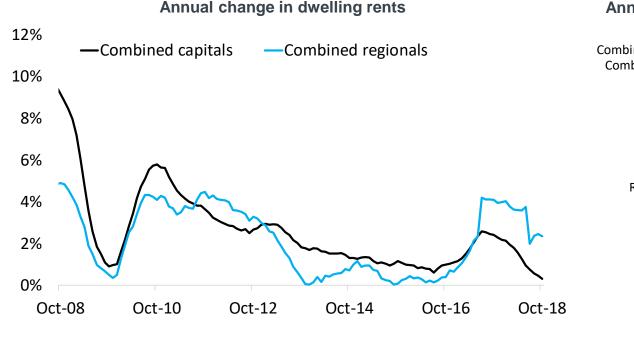


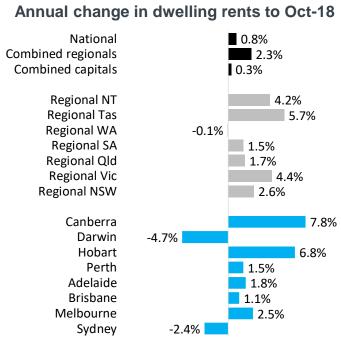


ote the sales volumes are modelled based on historic levels of revision however, they are still subject to revision. Furthermore, sales volumes do not count for off-the-plan purchases which upon completion are counted as sales at their contract date.



Rental growth in the combined capital cities is slowing rapidly largely due to falls in Sydney and slowing in Melbourne





-5%

0%

5%

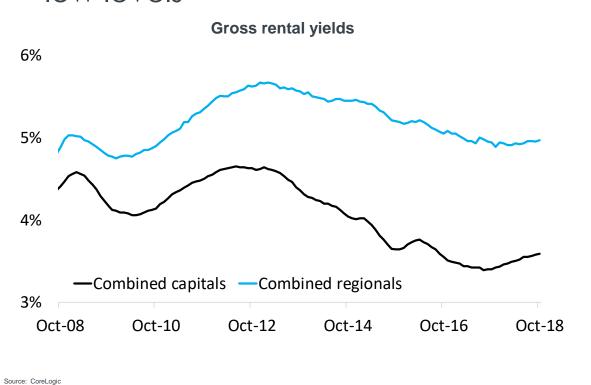


Source: CoreLogic

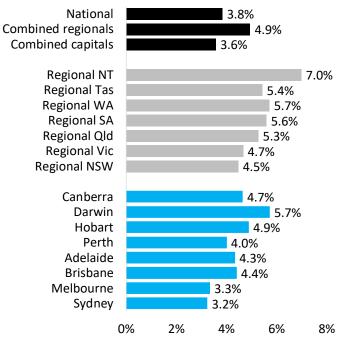
-10%

10%

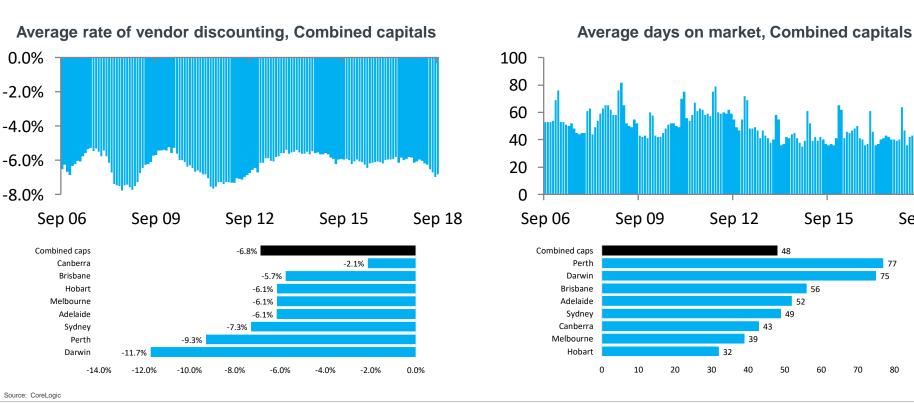
With capital city dwelling values falling as rents continue to rise, gross rental yields have started to increase from historic low levels



Gross rental yields as at Oct-18



Homes are typically taking longer to sell with larger discounts compared to a year ago





Sep 18

While fewer newly listed properties are coming up for sale currently, total listings are much higher than they were a year ago, particularly in Sydney and Melbourne

Number of new and total properties advertised for sale, 28 days to 28 October 2018

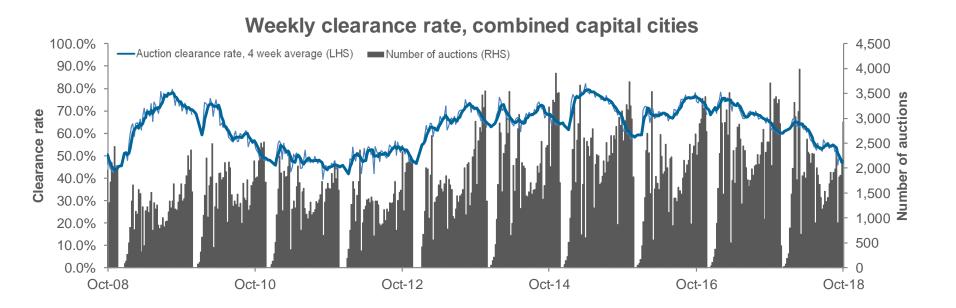
Capital city	No of new listings	12 mth change (%)	No of total listings	12 mth change (%)
Sydney	7,557	-12.3%	30,397	18.6%
Melbourne	9,887	2.7%	36,526	19.5%
Brisbane	4,593	1.4%	21,371	3.7%
Adelaide	2,334	-3.8%	8,433	-4.1%
Perth	4,225	0.0%	20,879	2.8%
Hobart	424	-0.2%	1,107	-4.3%
Darwin	173	18.5%	1,434	-9.3%
Canberra	934	-7.1%	2,407	6.4%
Combined capitals	30,127	-2.8%	122,555	10.5%

State	No of new listings	12 mth change (%)	No of total listings	12 mth change (%)
NSW	12,802	-6.6%	54,929	12.1%
Vic	13,625	3.1%	53,612	5.6%
Qld	10,285	3.4%	64,585	0.9%
SA	3,200	-2.1%	17,409	-4.6%
WA	5,665	-1.2%	33,861	0.5%
Tas	1,092	-1.0%	4,685	-18.5%
NT	222	8.3%	2,044	-6.2%
ACT	967	-5.9%	2,524	8.0%
National	47,858	-0.7%	233,649	3.4%



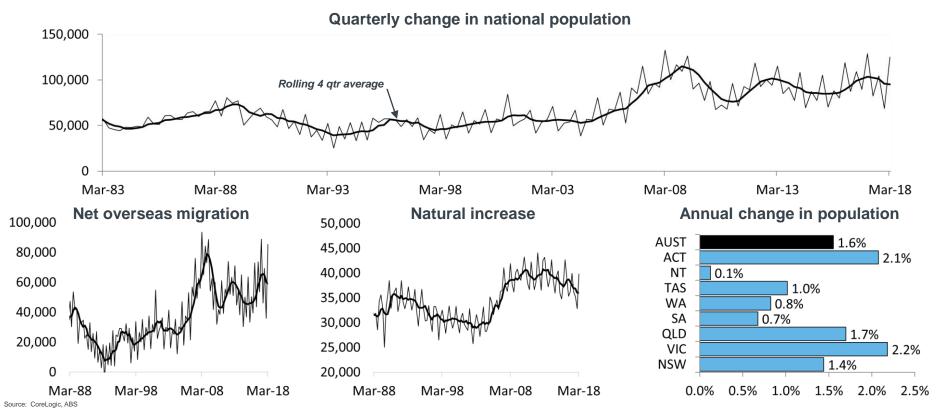


Auction clearance rates are continuing to trend lower throughout Spring





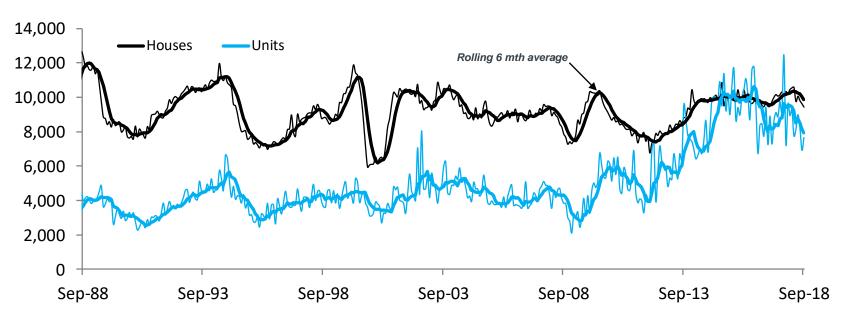
Housing demand: migration to Australia remains high, however the trend in population growth is slowing





Although they remain at elevated levels, both house and unit approvals are trending lower

Number of dwellings approved for construction, National

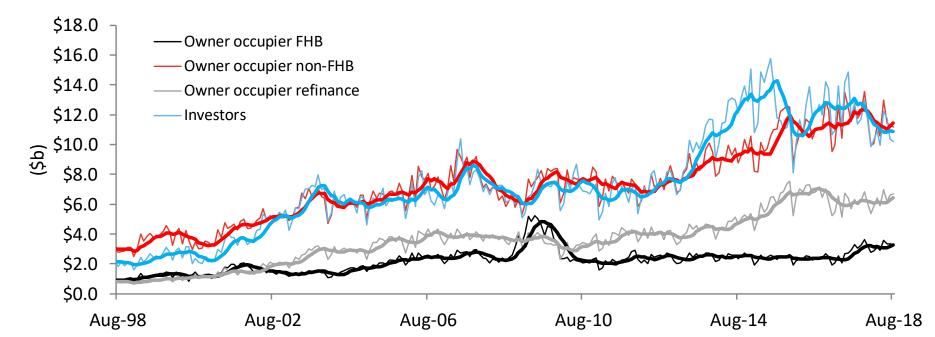






Mortgage demand is trending lower due primarily to a substantial reduction in investment lending

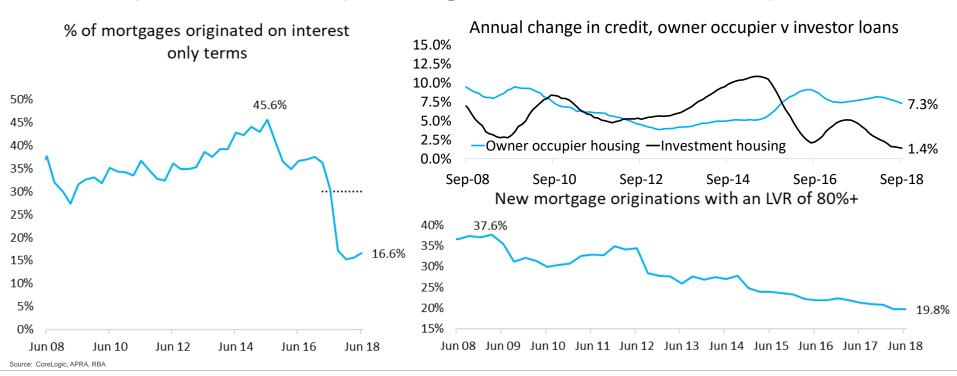
Value of housing finance commitments by borrower type





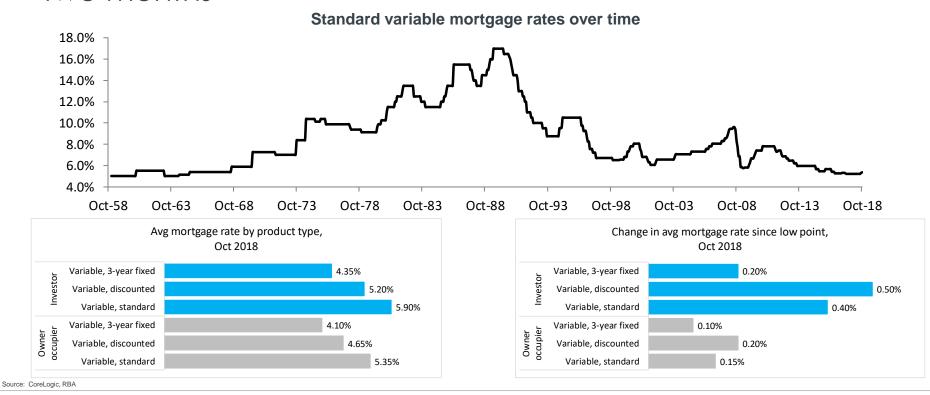
Source: CoreLogic, ABS

While previous housing cycles have generally been dictated by changes in interest rates, the current slowdown has been heavily influenced by changes in credit availability





Although the cash rate remains on hold, owner occupier variable mortgage rates have increased each of the past two months





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